



The Internet Corporation for Assigned Names and Numbers

10 May 2016

Mr. Philipp Grabensee
Managing Director
HOTEL Top-Level-Domain S.a.r.l.
168, Av. de la Liberte
L-1930 Luxembourg
Luxembourg

Re: New gTLD Applicant Portal

Dear Mr. Grabensee,

Thank you for your letter of 23 March 2016.

With respect to the information that you provided regarding HOTEL Top-Level-Domain S.a.r.l.'s (HTLD's) affiliation with Dirk Krischenowski, Johannes Lenz-Hawliczek, and Katrin Ohlmer, we would like additional information regarding the nature and status of the affiliation. Specifically:

- (1) What was the nature and extent of the relationship between HTLD and Mr. Krischenowski during each of the following time periods? (2) What was Mr. Krischenowski's role and responsibilities with respect to HTLD during each of the following time periods?
 - (a) when HTLD submitted its New gTLD Program application for the .HOTEL string;
 - (b) when Mr. Krischenowski accessed and downloaded confidential data belonging to some of the applicants for the .HOTEL string in March 2014; and
 - (c) the present time period.
- (3) What was the nature and extent of the relationship between HTLD and Mr. Lenz-Hawliczek during each of the following time periods? (4) What was Mr. Lenz-Hawliczek's role and responsibilities with respect to HTLD during each of the following time periods?

(a) when HTLD submitted its New gTLD Program application for the .HOTEL string;



(b) when Mr. Krischenowski accessed and downloaded confidential data belonging to some of the applicants for the .HOTEL string in March 2014; and

(c) the present time period.

- (5) What was the nature and extent of the relationship between HTLD and Ms. Ohlmer during each of the following time periods? (6) What was Ms. Ohlmer's role and responsibilities with respect to HTLD during each of the following time periods?

(a) when HTLD submitted its New gTLD Program application for the .HOTEL string;

(b) when Mr. Krischenowski accessed and downloaded confidential data belonging to some of the applicants for the .HOTEL string in March 2014; and

(c) the present time period.

Additionally, you advised in your letter that "Afilias plc, the majority shareholder of Applicant, and the GmbH have agreed that the GmbH shall transfer its shares in Applicant to Afilias plc. Subject to notarization and registration, and an agreement between the parties regarding an initial cash payment and deferred purchase price for such interest, Afilias plc will in the near future be the sole shareholder of Applicant, and there will not be any corporate relationship between Applicant and the GmbH." Please explain exactly what the corporate relationship is currently between HTLD and any entity in which Mr. Krischenowski has any ownership interest. Please also explain exactly what the corporate relationship will be in the future between HTLD and any entity in which Mr. Krischenowski has any ownership interest, and specify exactly on what date this change in the relationship occurred or will occur.

We would greatly appreciate a response from you within the next seven days.

Sincerely,

Christine A. Willett
Vice President, GDD Operations