

Dear Board Member,

As a respondent to ICANN's .NET Request for Proposals, it has come to our attention that the ICANN Board has not yet reached a final decision on designating a successor registry for .NET and that there is ongoing discussion about the RFP criteria, the Independent Evaluation process, and the Staff recommendation currently before the ICANN Board.

As the ICANN Board continues its deliberations on this matter, we respectfully request the following key points be considered:

1. Sentan Registry Services, and its parents NeuLevel and JPRS, remain ready to quickly conclude contract negotiations with ICANN Staff and to successfully transition .NET from the incumbent operator.

2. The Telcordia evaluators stated that the difference in scoring between Sentan and VeriSign was "not statistically significant given the methodology used to rate the RFP responses" and "the risk to the operation of .NET is minimal if either organization is awarded the contract."

3. Significant concerns have been raised about whether 'Policy Compliance' and 'Enhancement of Competition' were addressed adequately and appropriately during the RFP and evaluation process by both the independent evaluators and the ICANN Staff. We believe that had those key criteria been defined and evaluated consistent with ICANN's charter and consensus policy development process, Sentan would have been the clear winner of this procurement.

4. We believe it is important that each member of the ICANN Board take this opportunity to select the most appropriate applicant, after objective and independent consideration of the staff recommendation and the multitude of questions raised during the public comment period that are yet unanswered. In fact, at the most recent ICANN meeting in Argentina, a senior ICANN official stated that the Board 'has an obligation and an opportunity to intervene if it concludes either that the negotiated agreement is, for some reason unsatisfactory, or if it concludes that another party is more appropriate'.

Again, as the ICANN Board continues its deliberations in advance of the next vote on .NET, please recognize that Sentan remains a viable alternative to the current recommendation and motion before the Board, and in fact is still the best choice to operate .NET.

Sincerely,

Richard Tindal, CEO
Sentan Registry Services

www.sentanregistry.net