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7 December 2017

RE: Your Letter of 30 August 2017

Mr. Graeme Bunton Chair, Registrar Stakeholder Group

Dear Graeme:

Thank you for your letter of 30 August 2017 highlighting your concerns and feedback regarding the proposed feasibility analysis of cross-field address validation services. Your letter has been posted to ICANN's Correspondence page at

https://www.icann.org/en/system/files/correspondence/bunton-to-gore-30aug17-en.pdf.

Thank you also for the Registrar Cross-Field Validation Working Group's continued collaboration with ICANN org and discussing the subsequent steps toward fulfilling the cross-field address validation requirements in the 2013 Registrar Accreditation Agreement.

As you may recall, during ICANN60, members of the Registrar Stakeholder Group expressed concerns with the current Request for Information ("RFI") for Cross-Field Address Validation Solutions. As discussed, ICANN org, through the publication of this RFI, is soliciting feedback on available cross-field address validation solutions in the marketplace.

Following the review of the responses received with the Registrar Cross-field Validation Working Group, ICANN org plans to pursue one or more of the following paths: (1) engagement of a third party organization to perform a technical feasibility analysis of all submitted responses as well as a cost-benefit analysis of cross-field address validation services; (2) publication of a mutually-reviewed Request for Proposal ("RFP"); and (3) consider any additional options put forward by the Registrar Cross-Field Validation Working Group.

Thank you again for all your collaborative efforts. Our overarching goal continues to be a mutually acceptable path forward that would meet our respective goals and obligations. I look forward to our continued collaboration and progress in achieving this goal.

Sincerely,

Jennifer Core

Director, Registrar Services & Engagement