

Enhanced Safeguards to Protect IP.
Monies Flow to the Music Community.
Governed by the Global Music Community.
Available to the Entire Global Music Community.

November 23, 2015

Re: Over 100 <u>new Support Letters for DotMusic's .MUSIC Community-Based Application (Application ID 1-1115-14110)</u>

Dear ICANN and Economist Intelligence Unit ("EIU"),

Please accept the attached, over 100 <u>new</u> Letters of Support for DotMusic Limited and its .MUSIC mult-stakeholder, community-based application with ID 1-1115-14110. We kindly request that the attached Letters of Support be considered by the EIU Panel as an additional attachment and Letter of Support to Question 20f of the DotMusic application during the .MUSIC Community Priority Evaluation ("CPE") process. If there are any issues verifying any of the Letters, please do not hesitate to contact us.

As per the ICANN CPE FAQ, we electronically submit the attached Letter of Support and request that it is posted on the ICANN Correspondence page.

Respectfully Submitted,

Paul Zamek

EVP: Communications & Strategic Relationships DotMusic 4508 Wayland Drive, Nashville, TN 37215, USA (o) +615 665 1930 (c) +615 260 6900

Website: <a href="http:/www.music.us">http:/www.music.us</a>

Email: paul@music.us

Supporting Organizations: <a href="http://www.music.us/supporters">http://www.music.us/supporters</a>

Multi-Stakeholder Governance Board: http://www.music.us/board

<sup>&</sup>lt;sup>1</sup> See <a href="https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392">https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</a>

<sup>&</sup>lt;sup>2</sup> See http://newgtlds.icann.org/en/applicants/cpe/faqs-10sep14-en.pdf, Pg. 5

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Name: imogen heap

Title: Director

Organization/Artist Name: Megaphonic Records/ Imogen Heap

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is not a properties of the community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>).

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

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<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Re: Support for .MUSIC Community-based Application<sup>1</sup>

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Signature: paulpacanowski@rogers.com, Nov 14 '15 ip: 99.228.111.155

Name: Paul Pacanowski

Title: Mr.

Organization/Artist Name: Mellifluence

<sup>1</sup> <a href="https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392">https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</a>, DotMusic Limited Application ID 1-1115-14110

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<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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Alan Gallagher

Signature: songsbyal@gmail.com, Nov 14 '15 ip: 156.34.27.49

Name: Alan Gallagher

Title: Songwriter

Organization/Artist Name: Alan gallagher

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<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only "music"</a> entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: mwmckechnie@gmail.com, Nov 14 '15 ip: 174.93.10

Name: Mark McKechnie

Title: Principal

Organization/Artist Name: Mark McKechnie

<sup>1</sup> <a href="https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392">https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</a>, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Community Priority Evaluation Panel, Economist Intelligence Unit

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Signature: patricklehmanmusic@gmail.com, Nov 14 '15 ip: 184.162.72.188

Name: Patrick Lehman

Title: artist / label

Organization/Artist Name: September Soul Productions

<sup>1</sup> <a href="https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392">https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</a>, DotMusic Limited Application ID 1-1115-14110

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- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: fscatozza@yahoo.ca, Nov 14 '15 ip: 72.39.3

Name: Fernando Scatozza

Title: producer/recording/performing artist

Organization/Artist Name: Fernando Scatozza

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

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- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: cdunnett@aol.com, Nov 14 '15

Name: Chris Dunnett

Title: CEO

Organization/Artist Name: Chris Dunnett

<sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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20 https://gtldresult.icann.org/application-

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<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

**Re: Support for .MUSIC Community-based Application**<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: hugh.scotland@hotmail.co.uk, Nov 21 '15 ip: 90.208.136.12'

Hugh Fraser

Name: Hugh Fraser

Title: Mr

Organization/Artist Name: None

<sup>1</sup> <a href="https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392">https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</a>, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such considered irrelevant letters are because they were orchestrated by competitors https://www.icann.org/en/system/files/correspondence/schaeffer-to-crocker-et-al-03nov15-en.pdf ). The senders are negligible in terms of size or relevance with respect to music as determined by a web search on those entities i.e. none of these entities are globally-recognized music organizations of substantial size. The opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. Pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Re: Support for .MUSIC Community-based Application<sup>1</sup>

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Name: Leonel Leon

Title: Dr.

Organization/Artist Name: Imogen Heap

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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7404

Signature: krishan@lakshmi.com, Nov 9 '15 ip: 148.103.41.169

Name: Krishan agarwal

Title: President

Organization/Artist Name: Lcp llc

la... 11 .aa a.

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

Akram Attallah, ICANN President of Generic Domains Division;

Christine Willett, ICANN Vice-President of gTLD Operations;

Cherine Chalaby, ICANN Chair of the New gTLD Committee;

Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: travisedwardspdl@gmail.com, Nov 9 '15

Ed words

Name: Travis Edwards

Title: Mr.

Organization/Artist Name: 2-bit

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

**Re: Support for .MUSIC Community-based Application**<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Michael Casey
Signature: mike@mikecaseyjazz.com, Nov 5 '15 ip: 73.234.228.29

Name: Michael Casey

Title: Saxophonist

Organization/Artist Name: Mike Casey Music, ASCAP

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Peter Eisenkramer

Name: Peter Eisenkramer

Title: Band Leader

Organization/Artist Name: The Thunderballs featuring NL Dennis

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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Signature: katlego.nchoe@gmail.com, Nov 9 '15 ip: 41.161.104.84

Name: Succezz Lepora

Title: Director

Organization/Artist Name: Succezz Lepora

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

David Foster-Smith

Signature:

Name: david foster-smith

Title: Mr

Organization/Artist Name: Move Over Dali

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: kathleendovesmith@yahoo.com, Nov 10 '15 ip: 66.87.67.179

Name: Kathleen D. Smith

Title: Office Manager

Organization/Artist Name: G.E.

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
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<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: zahumi@gmail.com, Nov 10 '15

Name: Sean Harley

Title: Musician

Organization/Artist Name: Trench Town Oddities

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: j2grecords@yahoo.com, Nov 10

Name: Sidney Jordan

Title: Mr.

Organization/Artist Name: J2G Records

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

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<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
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<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Fadi Chehadé, ICANN President & CEO;

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: verdonv@gmail.com, Nov 10 '15 ip: 198.96.78.130

1/22

Name: Verdon Vaillancourt

Title: Musician

Organization/Artist Name: NorthFacing Folk / Verdon Vaillancourt

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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M. Parson
Signature: warahoun@gmail.com, Nov 10 '15 ip: 69.159.192.3

Name: Michelle Parson

Title: Vocalist

Organization/Artist Name: MOKA, Maestre and Friends

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

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<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature:

ason@whitelightningmusic.com, Nov 10 '15 ip: 68.179.9.185

Name: Jason Grilo

Title: Manager

Organization/Artist Name: White Lightning

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Wilz J Leadbetter
Signature: wilz@srl-ltd.com, Nov 10 15 ip: 5.80.252.80

Name: Wilz Leadbetter

Title: Mr

Organization/Artist Name: Stage Repertoire Logistics Ltd

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

They V in Bover

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: vbcs

Name: Gregory J VanBoven

Title: Musician - Arranger - Copyist - Trumpet/flugelhorn player

Organization/Artist Name: GVanBoven

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Brian Sklar

Signature: sklar@sasktel.net, Nov 10 '15 ip: 204.83.84.42

Name: Brian Sklar

Title: President

Organization/Artist Name: Regina Musicians Association, Local 446 AFM/CFM

 $^{1}\ \underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392}, \textbf{DotMusic Limited}$ 

Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

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Dear ICANN and Economist Intelligence Unit ("EIU"):

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Signature:

Name: Andrew M Dunn

Title: Managing Director

Organization/Artist Name: Cross Words Music International

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Michael Meehan

Signature: michael.meehan@live.com, Nov 10 '15 ip: 65.95.193.231

Name: Michael Meehan

Title: Supported, musician, father to a musician

Organization/Artist Name: Two Dollar Bills, Dan James

<sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
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Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: nickharding123@gmail.com, Nov 10 '15 ip: 74.14.169.23

Name: Nicholas Harding

Title: Mr

Organization/Artist Name: Nicholas Harding

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Fadi Chehadé, ICANN President & CEO;

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

It Conwell

 $Signature: \verb| wilmamusic11@gmail.com|, Nov 10 '15 | ip: 99.226.84.85$ 

Name: Wilma Cromwell

Title: Treasurer

Organization/Artist Name: COAPA - Coalition of Artistes Promoting Artistes

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

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- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: plughe

plughead123@hotmail.com, Nov 10 '15 ip: 24.141.52.3

Name: N Jay Burr

Title: Musician composer producer recording engineer

Organization/Artist Name: PlugHead Productions

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

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<sup>&</sup>lt;sup>3</sup> http://music.us/events

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cherine Chalaby, ICANN Chair of the New gTLD Committee;

Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: opusno01@gmail.com, Nov 10 '15 ip: 209.239.31.177

Name: Andrew Petrasiunas

Title: CEO

Organization/Artist Name: Threshold Music

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: peter@ollmg.com, Nov 10 '15

Name: Peter Kaz

Title: CEO / Artist Management

Organization/Artist Name: One 11 Music Group Inc.

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

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<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
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<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

Akram Attallah, ICANN President of Generic Domains Division;

Christine Willett, ICANN Vice-President of gTLD Operations;

Cherine Chalaby, ICANN Chair of the New gTLD Committee;

Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Shin fire Signature: lavoies@videotron.ca,

Name: Sylvain Lavoie

Title: President

Organization/Artist Name: La Slyroom Recording Studio

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: robert@rocalink.com, Nov 10 '15 ip: 24.89.230.84

Name: Robert Clinton Campbell

Title: Co-owner

Organization/Artist Name: Campbell + Green / ROCA Music

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

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<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: d.drugan848gmail.com, Nov 10 '15 ip: 69.158.47.142

Name: Darrin Drugan

Title: Ceo

Organization/Artist Name: Majestic Records / AF Publishing

 $<sup>^{1}\,\</sup>underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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RL Read

Signature: keeper@ayelighthouse.info, Nov 10 '15 ip: 142.46.193.2

Name: Rhonda Lee Read (RL)

Title: Mrs.

Organization/Artist Name: Aye Lighthouse Counseling

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
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<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: forcethehorse@shaw.ca, Nov 10 '15 ip: 68.150.222.94

Name: Brian Burshtinski

Title: Musician, recording mixing engineer, studio owner

Organization/Artist Name: BB Studio

<sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

sul Eure

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: g.i.swartz@gmail.com, Nov 10 '15

Name: Gary Swartz

Title: Lyricist

Organization/Artist Name: Whispers of the Heart - musical

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
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- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: dan.barkley@gmail.com, Nov 10 '15 ip: 99.246.148.103

Name: Dan Barkley

Title: Mr.

Organization/Artist Name: Dan Barkley

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature:

Caroline@ibreakstrings.com, Nov 10 '15 ip: 173.183.106.204

Name: Caroline Lambert-Mimnaugh

Title: Music Manager

Organization/Artist Name: WiL

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

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Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: micheliem@videotron.ca, Nov 10 '15 ip: 70.81.234.167

Name: Micheline Emond

Title: Songwriter

Organization/Artist Name: Micheline Emond

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Daniel Greer

Signature: thedanielgreerband@hotmail.com, Nov 10 '15 ip: 24.114.78.200

Name: Daniel Greer

Title: Mr

Organization/Artist Name: Get Bent Records

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

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Brys Joseff Signature: btosoff@

Name: Bryon Tosoff

Title: Musician Composer

Organization/Artist Name: Bryon Tosoff

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Bill McBirnie

Signature: extremeflute@look.ca, Nov 10 '15 ip: 162.222.83.12

Name: Bill McBirnie

Title: Principal

Organization/Artist Name: Extreme Flute

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
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<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: mik

Michigan

Name: Michael Gerbrandt

Title: Composer, Producer, Publisher

Organization/Artist Name: NineplusOne, Gerbrandt

<sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

Akram Attallah, ICANN President of Generic Domains Division;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: chtunez@gmail.com, Nov 10 '15 ip: 24.85.69.13

Name: Cheryl hutchinson

Title: Composer

Organization/Artist Name: None

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature:

ianusproductions@gmail.com. Nov 10 '15 ip: 173.33.13.164

M.J. Russell

Name: Mary-Jane Russell

Title: Managing Partner

Organization/Artist Name: Janus Productions/Nick Blagona

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

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<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

Akram Attallah, ICANN President of Generic Domains Division;

Christine Willett, ICANN Vice-President of gTLD Operations;

Cherine Chalaby, ICANN Chair of the New gTLD Committee;

Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: meyoolia@gmail.com, Nov 10 '15 ip: 70.30.147.209

Who lands

Name: Julia Fountain

Title: Owner/teacher

Organization/Artist Name: Fountain Music Studio

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

MayKo

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: mayling@chu

mayling@chuggentertainment.com, Nov 10 '15 ip: 76.69.5.110

Name: May Ling Ko

Title: Artist Manager

Organization/Artist Name: Chugg Entertainment

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: dave.mcbass@gmail.com, Nov 10 '15 ip: 76.66.108.137

Name: Dave McManus

Title: Musician

Organization/Artist Name: The Junction City All-Stars

<sup>1</sup> <a href="https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392">https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</a>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Signature: chcarmichael@shaw.ca, Nov 10 '15 ip: 142.22.74.130

Name: Chris carmichael

Title: Mr.

Organization/Artist Name: Music teacher high school

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
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<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: cprman73@gmail.com, Nov 10 '15 ip: 99.236.56.53

Name: Chris Reuber

Title: Owner / President

Organization/Artist Name: Gut Level Music

<sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

DLines

Signature: davelines@gmail.com, Nov 10 '15 ip: 70.53.156.245

Name: David Lines

Title: Musician/producer

Organization/Artist Name: David Lines/David Paul Lines/Dave Lines

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
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- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature:

uic. Brandencarry, nov 10 15 1p. 01.277.135115

Name: Brian Wainwright

Title: Producer, Director, Co-Author of Musicals, Piano Technician

Organization/Artist Name: Theatre YK, Yellowknife, NWT

1 https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
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<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Chrysanthema

Signature: violino@shaw

violino@shaw.ca, Nov 10 '15 ip: 174.0.69.198

Name: Chrysanthema Pashunkova-Nikol

Title: PhD Violinist, Baroque Violinist

Organization/Artist Name: Artistic Director/Owner: ViolinoSchool of Music for gifted youth

-

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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Dear ICANN and Economist Intelligence Unit ("EIU"):

GHolmes

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: gregh99@gmail.com, Nov 11 '15 ip: 192.214.142.6

Name: Greg Holmes

Title: Owner

Organization/Artist Name: GHServices

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

SElliott

Signature: acousticrev@gmail.com, Nov 11 '15 ip: 109.73.15.148

Name: Steve Elliott

Title: Producer

Organization/Artist Name: Acoustic Guitar Workshop

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

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Signature: george

eorge.baumann@gmail.com, Nov 11 '15 ip: 209.151.141.152

Name: George Baumann

Title: Percussionist/Saxophonist/Arranger/Composer

Organization/Artist Name: George Baumann

httms://stldmssylt.issum.ons/sm

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

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<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Sharie Atley
Signature: atleysetelus.net, Nov 10 '15 ip: 108.180.238.195

Name: Sharie Atley

Title: Piano Teacher

Organization/Artist Name: Chilliwack Academy of Music

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
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<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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Barry McVicker

Signature: barry.mcvicker@gmail.com, Nov 11 '15 ip: 208.114.153.116

Name: Barry McVicker

Title: owner

Organization/Artist Name: Cedar Valley Studios

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

Akram Attallah, ICANN President of Generic Domains Division;

Christine Willett, ICANN Vice-President of gTLD Operations;

Cherine Chalaby, ICANN Chair of the New gTLD Committee;

Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

**Re: Support for .MUSIC Community-based Application**<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Beryl Macleod
Signature: backstageetywo.ca, Nov 11 '15 ip: 173.32,235,105

Name: Beryl Macleod

Title: Executive Director

Organization/Artist Name: Toronto Youth Wind Orchestra

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Telorah Judith

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: deborahjudith222@gmail.com, Nov 11 '15 ip: 24.77.21.205

Name: Deborah Judith

Title: Ms.

Organization/Artist Name: Piano Artistry and Instruction

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: vibeman@arnoldfaber.com, Nov 11 '15 ip: 99.225.161.213

Name: Arnold Faber

Title: Musician/Composer

a Faber

Organization/Artist Name: Arnold Faber

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Deborah Wood

Signature: deborahwoodpublicity@gmail.com, Nov 11 '15 ip: 45.78.161.83

Name: Deborah Wood

Title: Owner / operator

Organization/Artist Name: Deborah Wood Publicity

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
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<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: thema

lre: themainlanders@gmail.com, Nov 11 '15 ip: 216.110.252.150

leff Campbell

Name: Donald Jeffrey Campbell

Title: Singer/Songwriter

Organization/Artist Name: Jeff Campbell / The Mainlanders

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

A Burett

Signature: al.bent@eastlink.ca, Nov 11 '15 ip: 71.7.217.150

Name: Allister Bennett

Title: Musician, Producer, Arranger, Private Instructor

Organization/Artist Name: Albent Music

1 https://ctldresult.icomp.org/opplic

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Larigen
Signature: affinity@execulink.com, Nov 10 '15 ip: 66.203

Name: Linda Carrigan

Title: Publisher

Organization/Artist Name: Moon Ghost Music

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: meeguk\_music@hotmail.com, Nov 11 '15

Name: Jenn Beaupre

Title: Singer/songwriter/voice coach

Organization/Artist Name: Jenn Beaupre

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Eric Claybourne

Name: eric claybourne

Title: emcee

Organization/Artist Name: ceeb dread

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

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jerry m nolan
Signature: nolanjmojuno.com, Nov 11 '15 ip: 64.131.35.132

Name: jerry m nolan

Title: retiree

Organization/Artist Name: citizen

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

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Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: rlcnielson@yahoo.ca, Nov 10 '15

Name: Ron Nielson

Title: singer

Organization/Artist Name: Honky Tonk Habit

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: josephgomezonline@gmail.com, Nov 11 '15 ip: 24.235.195.189

Name: Joseph Gomez

Title: Musician

Organization/Artist Name: Joseph Gomez

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Gaetan Blais

Signature: gbhexa@gmail.com, Nov 11 '15 ip: 216.113.111.142

Name: gaetan blais

Title: musicien

Organization/Artist Name: Gaëtan Blais

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only "music"</a> entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

<sup>14</sup> https://gtldresult.icann.org/application-

http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Justin Mcgurk

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: mcgurkjustin@yahoo.com, Nov 11 '15 ip: 86.170.160.131

Name: Justin McGurk

Title: Mr

Organization/Artist Name: Justin McGurk & The Boogie Men

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Robert Tix

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: offering423@yahoo.com, Nov 11 '15 ip: 64.231.103.65

Name: Robert Nix

Title: Musician

Organization/Artist Name: Robert Nix

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

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- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cherine Chalaby, ICANN Chair of the New gTLD Committee;

Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature:

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Name: Benjamin Reyes

Title: Musician, Producer

Organization/Artist Name: B Jam N Productions

11... // 41... 1... / 12...

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Nate Gerber

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: nategerber@gmail.com, Nov 12 '15 ip: 209.197.142.17

Name: Nate Gerber

Title: Singer/Composer/Producer

Organization/Artist Name: Nate Gerber

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Nathan Melanson

Signature:

operationmayhembusiness@gmail.com, Nov 6 '15 ip: 173.162.241.217

Name: Nathan Melanson

Title: Mr.

Organization/Artist Name: OperationMayhem

 $<sup>^{1}\,\</sup>underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Melinda Vieira

Signature: melinda.vieira@rghealth.ca, Nov 12 '15 ip: 207.195.1.6

Name: Melinda Vieira

Title: Music Therapist

Organization/Artist Name: Regina Qu'Appelle Health Region

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

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<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Alan Jarvis

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: alan@squishymusic.com, Nov 12 '15 ip: 99.225.43.134

Name: Alan Jarvis

Title: Owner

Organization/Artist Name: Alan Jarvis - Squishy Music Recording Studio

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> <u>http://music.us/supporters</u> <u>and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392</u>

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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Colleen M. Branson

Signature:

b9digit@gmail.com, Nov 12 '15 ip: 162.156.153.171

Name: Colleen Marion Branson

Title: Teacher

Organization/Artist Name: ColleenBransonPiano.mymusicstaff.com

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

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<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Katya Pine

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: katya@pineproductions.ca, Nov 12 '15 ip: 206.116.7

Name: Katya Pine

Title: Composer

Organization/Artist Name: Pine Productions

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Molee Campbell
Signature: 902mikec@gmail.com, Nov 13 '15 ip: 24.222.114.66

Name: Mike Campbell

Title: Musician/producer

Organization/Artist Name: Mike Campbell

 $^{1}\,\underline{\text{https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392},\,DotMusic\,Limited\,Application\,ID\,\,1-1115-14110$ 

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Signature: josephi

josephbenoit@hotmail.com, Nov 10 '15 ip: 69.165.133.228

Joseph Benoit

Name: Joseph Benoit

Title: auteur-compositeur-interprète

Organization/Artist Name: awi

<sup>&</sup>lt;sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See <a href="http://isrc.ifpi.org/en">http://isrc.ifpi.org/en</a>). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

<sup>&</sup>lt;sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such letters are considered irrelevant because they were orchestrated by competitors. Furthermore, the senders are negligible in terms of size or relevance with respect to music as determined by a web search on those opposing entities i.e. none of these entities are globally-recognized music organizations of substantial size. Furthermore, the opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. DotMusic does not claim to represent the interests of every single Community member as some opposition letters claim. However, pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only</a> "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>

Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is accountable to the global Music Community through its Public Interest Commitments<sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. For the Letter of Support rationale, please read the subsequent pages.

Michael S. Hogan

Signature: mandrax60@yahoo.com, Nov 12 15 ip: 75.69.255.171

Name: Michael S. Hogan

Title: Artist, Player of all sorts of instruments, why limit yourself!

Organization/Artist Name: Michael S. Hogan

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</u>, DotMusic Limited Application ID 1-1115-14110

- 1. is the <u>only</u> .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a <u>trusted</u> identifier and <u>safe haven for music consumption</u>, protecting musicians' rights and intellectual property, <u>fighting copyright infringement/piracy</u>, supporting <u>fair compensation</u> and <u>music education</u>, and following a <u>multi-stakeholder approach of representation</u> of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities *mainly* dedicated to the Community, such as the IFPI,<sup>4</sup> FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c

<sup>&</sup>lt;sup>3</sup> http://music.us/events

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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to <u>serve the legitimate interests of the Community</u>;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching <u>commercial</u> and <u>non-commercial</u> stakeholders, and amateur stakeholders;"<sup>8</sup>
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

<sup>10</sup> http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
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- 11. has enhanced safeguards to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a regulated, sensitive sector. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3 https://gtldresult.icann.org/application-

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<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: cohara@reeltime.ns.ca, Nov 15 '15 ip: 142.134.224.145

Name: C O'Hara

Title: President

Organization/Artist Name: Reel Time Recorders

<sup>1</sup> <a href="https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392">https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</a>, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.5
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>6</sup> A few spurious opposition letters were recently filed for the purpose of obstruction just before the Community Priority Evaluation began despite the community application being public for comments for over 3 years. Such considered irrelevant letters are because they were orchestrated by competitors https://www.icann.org/en/system/files/correspondence/schaeffer-to-crocker-et-al-03nov15-en.pdf ). The senders are negligible in terms of size or relevance with respect to music as determined by a web search on those entities i.e. none of these entities are globally-recognized music organizations of substantial size. The opposition is not of reasoned nature because it opposes ICANN-mandated Guidelines that community applicants must follow (e.g. Community eligibility policies must restrict membership to Community members). Such opposition is time-barred and has been developed with years of consultation with the ICANN Community. Pursuant to the Guidelines the DotMusic community application "has multiple organizations supporting the application, with documented support from organizations representing a majority of the overall community addressed" i.e. "has support from the majority of the recognized community member organizations."

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only "music"</a> entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

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<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Community Priority Evaluation Panel, Economist Intelligence Unit

**Re: Support for .MUSIC Community-based Application**<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: aschenstead@yahoo.com, Nov 16 '15 ip: 207.195.1.6

Name: Amanda Schenstead

Title: Music Therapist

Organization/Artist Name: Regina Qu'Appelle Health Region

amanda Schonstia

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
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- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.5
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Signature: info@anastasiaamusic.net, Nov 16 '15 ip: 174.119.128.37

Name: Anna Andranov

Title: CEO label owner and recording artist

Organization/Artist Name: Anastasia A ( AnastasisiaAmusic)

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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is not a properties of the community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>).

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

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Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: www.bigraildag@gmail.com, Nov 17 '15 ip: 172.56.21.50

Name: Terrelle Davis

Title: Terrelle Davis

Organization/Artist Name: Terrelle Davis

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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20 https://gtldresult.icann.org/application-

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

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Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: mactlproductions@gmail.com, Nov 17 '15 ip: 209.2.60.95

Name: Theo Lawewnce

Title: Mr. President CEO Manager Recording Artists

Organization/Artist Name: MAC TL PRODUCTIONS LLC/THEO LAWRENCE

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

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- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: scintoa@rainbowschools

Name: Andrew Scinto

Title: Mr.

Organization/Artist Name: Churchill Public School

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Re: Support for .MUSIC Community-based Application<sup>1</sup>

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Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: infinitecloudmusic@yahoo.ca, Nov 14 '15 ip: 154.5.102.120

Name: RON BYRON

Title: OWNER/PRODUCER/MUSICIAN

Organization/Artist Name: INFINITE CLOUD MUSIC

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
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- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



 $Signature: \ \ \, {\tt adam@dirtyfireproject.com, \ \, Nov \ 20 \ '15} \qquad {\tt ip: 87.236.134.47}$ 

Name: Adam Christie

Title: Mr

Organization/Artist Name: Dirty Fire Project

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only "music"</a> entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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Re: Support for .MUSIC Community-based Application<sup>1</sup>

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Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: jllo28@gmail.com,

Name: Jeremy Lloyd

Title: Artist/Producer/Songwriter

Organization/Artist Name: Marian Hill

<sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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Signature: dirtydavidsilverman@yahoo.com, Nov 20 '15 ip: 66.104.65.35

Name: David Silverman

Title: Musician

Organization/Artist Name: Marvin's Son

<sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

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- 2. developed its Mission and Registration Policies using a <u>consensus-driven</u>, bottom-up methodology via feedback and universal principles collected in its <u>ongoing</u>, extensive public global communication outreach campaign <u>launched in 2008</u> spanning hundreds of events and community meetings;<sup>3</sup>
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<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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Thomas Schneider, ICANN Chair of Government Advisory Committee;

Cyrus Namazi, ICANN Vice-President of DNS Engagement;

John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Name: Holly Winn

Title: Founder of Vortex E.G.

Organization/Artist Name: Vortex E.G.

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
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- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: can.productions@clear.net.nz, N

Name: Neill Grant

Title: Director

Organization/Artist Name: CaN Productions Ltd

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

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<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
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<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

<sup>11</sup> According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="https://gpc.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">music</a> which is represented by "music" entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Signature: steveriversmusic@gmail.com, Nov 14 '15 ip: 174.49.60.223

Name: Steven Demetrious

Title: Artist, Songwriter, Producer

Organization/Artist Name: Steve Rivers

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

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<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

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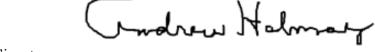
John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.



Signature: a3n3d3y@yahoo.com, Nov 15 '15 ip: 174.116.233.179

Name: Andrew Halmay

Title: President

Organization/Artist Name: Veni Vici Entertainment Inc., & Tibor Music Publishing

<sup>1</sup> <u>https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392,</u> DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
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- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

result/applicationstatus/applicationdetails:downloadpicposting/1392?t:ac=1392

<sup>&</sup>lt;sup>17</sup> Registrants must comply with naming conditions only allowing them to legitimately register their own name while preventing illegitimate, bad faith registrations and user confusion. This phase provides better protection against abuse or impersonation, offers Community members a cost-effective alternative to the Sunrise phase (or an Early Access Program used by other registries) and helps spur adoption.

<sup>&</sup>lt;sup>18</sup> See DotMusic MPCIDRP at <a href="http://www.adrforum.com/RegistrySpec">http://www.adrforum.com/RegistrySpec</a> and <a href="http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx">http://www.adrforum.com/users/odr/resources/Music Policy and Copyright Infringement Dispute Resolution Process final%20(2).docx</a>

<sup>19</sup> http://www.afilias.info/about-us

Fadi Chehadé, ICANN President & CEO;

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John Jeffrey, ICANN General Counsel; and

Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Harvey Kogen
Signature: hk.44@rogers.com, Nov 15 '15 ip: 173.32.100.137

Name: Harvey Kogen

Title: musician

Organization/Artist Name: AFofM, Toronto Musicians Association

<sup>1</sup> <a href="https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392">https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392</a>, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
- 4. is the only .MUSIC applicant without a formal Community Objection filed against it;<sup>6</sup>

<sup>4</sup> For example, the IFPI is considered an organization *mainly* dedicated to the Community defined because the IFPI administers the International Standard Recording Code (ISRC), the international identification system and global industry standard for sound recordings and music video recordings (See http://isrc.ifpi.org/en). The IFPI's activities serve the legitimate interests of the entire Community e.g. promoting the value of music, lobbying to serve the music sector's interests in government and legislative issues, and taking down mass copyright infringing websites illegally distributing music affiliated with the entire Community (See <a href="http://ifpi.org/what-we-do.php">http://ifpi.org/what-we-do.php</a>).

<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

<sup>&</sup>lt;sup>7</sup> The AGB also has no language disallowing membership based on participation in the community defined (e.g. in the prevailing .RADIO CPE Determination, the EIU was able to conclude that the .RADIO community is "clearly defined" and that, solely on the basis of being "participants in this clearly defined industry, they have an awareness and recognition of their inclusion in the industry community," Pg.2). Furthermore, a non-exhaustive list of membership criteria was allowed by the AGB, which may include: (i) "a logical alliance members based on categories that are solely community-related" i.e. in the case of music, they are music-related (e.g. in the prevailing .HOTEL CPE Determination, the EIU awarded full points for Community Establishment for a community definition that is comprised of "categories [that] are a logical alliance of members," Pg. 2); (ii) "self-identification" in a community e.g. identifying that they have a tie with the community (e.g. in the prevailing .OSAKA CPE Determination, the EIU awarded full points for Community Establishment and Nexus for a community definition that stated that: "[m]embers of the community are defined as those who are within the Osaka geographical area as well as those who self identify as having a tie to Osaka, or the culture of Osaka. Major participants of the community include, but are not limited to the following: [...] Entities, including natural persons who have a legitimate purpose in addressing the community," Pg. 2); (iii) allowing different types of membership just as long as there is demonstrable involvement in community-related activities that may vary among member constituent types (e.g. in the prevailing .ECO CPE Determination, the EIU awarded full points for Community Establishment stating that "the application dictates four types of members, whose cohesion and awareness is founded in their demonstrable involvement in environmental activities and who "demonstrate active commitment, practice and reporting." This involvement may vary among member categories," Pg.2); (iv) those who have a legitimate purpose in addressing the community e.g. by certifying to abide to a set of community-tailored registration requirements that are aligned with the goals of the community i.e. are aligned with the community's mission and purpose.

<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

<sup>&</sup>lt;sup>9</sup> CPE Guidelines, Pg.22, and CPE Panel Process Document, <a href="http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf">http://newgtlds.icann.org/en/applicants/cpe/panel-process-07aug14-en.pdf</a>, Pg.3

http://music.us/expert/letters

- 8. has defined the Community consistently to <u>match</u> the string allowing <u>all legitimate music</u> constituents with the requisite awareness of the Community to be able to register a <u>MUSIC domain</u> without a conflict of interest, over-reaching<sup>11</sup> or discrimination.
- 9. has provided an independent poll, conducted by independent polling organization Nielsen/Harris Poll, to address whether the string and DotMusic's defined community fulfill the "Nexus" criterion that requires that the string is commonly-known (i.e. known by most people<sup>12</sup>) and associated with the identification of the community defined. Most people, 1562 out of 2084 (i.e. 75% of the respondents) responded "Yes." In conclusion, a majority of the general public agreed that DotMusic's associated definition of the community addressed (i.e. "a logical alliance of communities of individuals, organizations and business that relate to music" matches with the string;
- 10. is governed by the <u>multi-stakeholder</u> global Music Community with a diverse Policy Advisory Board encompassing commercial, non-commercial and amateur music-related constituent types;<sup>15</sup>
- 11. has <u>enhanced safeguards</u> to increase trust, protect copyright and prevent cybersquatting taking into consideration that Music is recognized by recent ICANN Resolutions and GAC Advice as a <u>regulated</u>, <u>sensitive sector</u>. These enhanced safeguards include: restricting eligibility to Community members with the requisite awareness of the Community defined without discrimination; only allowing legal music content and usage; no parking pages; stopping domain hopping; anti-piracy takedown policies; authorization provisions; permanent blocks; privacy/proxy provisions; true name/address mandates; trusted sender complaints; registrant validation via a mandatory two-step phone and

According to Merriam-Webster dictionary, "substantial" is defined as "considerable in quantity: significantly great" (See, <a href="http://merriam-webster.com/dictionary/substantial">http://merriam-webster.com/dictionary/substantial</a>, Definition 3b) or "being largely but not wholly that which is specified"). Section 1855(d)(2)(A) of the Balanced Budget Act of 1997 defined "substantial proportion" is "significantly more than the majority" (See <a href="http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm">http://gpo.gov/fdsys/pkg/FR-1998-04-14/html/98-9810.htm</a>). DotMusic delineated the Community based on MCMO membership and/or NAICS "<a href="music">music</a>" subset codes (Every NAICS code is preceded by "music" to ensure the string matches the community defined and exclude entities without an association or essential relationship with "music" i.e. casual entities without the requisite awareness or recognition of the community are excluded). The substantial majority of the Community is represented by "Musical groups and artists" category (NAICS code 711130) which alone considerably exceeds all the other delineated "music" NAICS subset codes (limited to <a href="music">only "music"</a> entities) combined.

<sup>12</sup> http://www.wordreference.com/es/translation.asp?tranword=commonly%20known

<sup>&</sup>lt;sup>13</sup> Nielsen / Harris Poll, Quick Query Q3505, <a href="http://music.us/nielsen-harris-poll.pdf">http://music.us/nielsen-harris-poll.pdf</a>
Fielding Period: August 7-11, 2015, Pg. 1,2,3

https://gtldresult.icann.org/application-

<sup>15</sup> http://music.us/board/

https://www.icann.org/en/system/files/bm/briefing-materials-2-05feb14-en.pdf, Pg.3

- 12. mandates that all Community members must <u>certify</u> their agreement to the music-tailored DotMusic Registration Policies, including restricting Content and Use to legal, music-related content and activities and not allowing parking pages;
- 13. commits to implement both <u>proactive and reactive enforcement measures</u>, such as proactive zone screening, Community crowdsourced enforcement and random compliance checks, with <u>appropriate appeals mechanisms</u> to fix compliance issues under its music-tailored .MUSIC Policy & Copyright Infringement Dispute Resolution Process (MPCIDRP), including independent dispute resolution via the National Arbitration Forum (NAF), <sup>18</sup> a Sunrise Challenge process and appropriate procedures to allow governments, public authorities or IGO's to challenge abuses of names with national or geographic significance;
- 14. has partnered with Afilias, <sup>19</sup> the backend registry provider for .ORG, to power .MUSIC domains. Afilias has the strongest background, track record and experience of any other .MUSIC backend registry provider. Afilias is the world's second largest Internet domain name registry with over than 20 million domain names under management, which is more than all other .MUSIC applicants combined; and
- 15. is <u>accountable to the global Music Community through its Public Interest Commitments</u><sup>20</sup> that clarify its commitment to serve the global Music Community and public interest, while also addressing any concerns the Community may have.

20 https://gtldresult.icann.org/application-

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Community Priority Evaluation Panel, Economist Intelligence Unit

Re: Support for .MUSIC Community-based Application<sup>1</sup>

Dear ICANN and Economist Intelligence Unit ("EIU"):

Please accept this Letter of Support for DotMusic's .MUSIC community-based application. Furthermore, this Letter also "reject[s] the notion that there is no music community," a position that has been strongly voiced to ICANN and the EIU recently by members of the global music community and organizations with members representing a majority of music consumed globally. For the Letter of Support rationale, please read the subsequent pages.

Bill Zufelt IMTA

Signature:

Name: Bill Zufelt

Title: Director

Organization/Artist Name: Sherway Music

<sup>&</sup>lt;sup>1</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails/1392, DotMusic Limited Application ID 1-1115-14110

- 1. is the only .MUSIC applicant that follows unified principles, ideals and mission that the entire Community subscribes to, such as: creating a trusted identifier and safe haven for music consumption, protecting musicians' rights and intellectual property, fighting copyright infringement/piracy, supporting fair compensation and music education, and following a multi-stakeholder approach of representation of all types of global music constituents without discrimination;<sup>2</sup>
- 2. developed its Mission and Registration Policies using a consensus-driven, bottom-up methodology via feedback and universal principles collected in its ongoing, extensive public global communication outreach campaign launched in 2008 spanning hundreds of events and community meetings;<sup>3</sup>
- 3. is supported by an "(industry) community" of non-negligible, relevant organizations with members representing over 95% of music consumed globally (i.e. a majority of the Community defined), including many entities mainly dedicated to the Community, such as the IFPI, 4 FIM, ICMP, IFACCA, IAMIC, ISME, A2IM, WIN, NAMM, RIAA, NMPA and others.<sup>5</sup>
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<sup>&</sup>lt;sup>2</sup> https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 18a and 20c <sup>3</sup> http://music.us/events

<sup>&</sup>lt;sup>5</sup> http://music.us/supporters and https://gtldresult.icann.org/applicationresult/applicationstatus/applicationdetails:downloadattachment/142588?t:ac=1392

- 5. commits to align its music-tailored Registration Policies with its articulated community-based purpose to serve the legitimate interests of the Community;
- 6. commits to "use clear, organized, consistent and interrelated criteria to demonstrate Community Establishment<sup>7</sup>...aligned with [its] community-based Purpose" and uphold its established Community definition of a "strictly delineated and organized community of individuals, organizations and business, a logical alliance of communities of similar nature that relate to music" that "encompasses global reaching commercial and non-commercial stakeholders, and amateur stakeholders;"
- 7. has independent testimonies and disclosures from <u>43 experts</u>, including 33 Ph.Ds, that provide evidence and "conclusions that are compelling and defensible" that prove beyond reasonable doubt, that DotMusic's community-based application for .MUSIC <u>exceeds the CPE criteria</u> for *Community Establishment*, *Nexus* and *Support*, agreeing that the defined community is accurate and matches the applied-for string;<sup>10</sup>

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<sup>&</sup>lt;sup>8</sup> https://gtldresult.icann.org/application-result/applicationstatus/applicationdetails:downloadapplication/1392?t:ac=1392, 20a

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Fielding Period: August 7-11, 2015, Pg. 1,2,3

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